



**FIREWORKS (PYROTECHNICS)
GVB RFP 2025-008**

**GVB RESPONSE TO QUESTIONS
AND
AMENDMENT NO. 2**

May 23, 2025

GVB OFFICIAL RESPONSE TO QUESTIONS POSED BY 12:00 P.M. ON MAY 8, 2025:

FIREWORKS PRODUCTION AND SCHEDULING

Show Duration:

1. Can GVB confirm the expected duration (in minutes) for each show, especially New Year's and Liberation Day?

GVB RESPONSE: GVB Firework shows normally are set at 15-minute shows primarily predicated on budget availability and cost per show. However, it is not uncommon that we also feature separate locations simultaneously featuring and showcasing three 15-minute shows at 3 different locations.

Soundtrack Requirement:

2. Is a soundtrack compulsory for each display, considering the technical complexity of synchronized audio transmission? Are we able to do displays without a soundtrack?

GVB RESPONSE: We do not require vendor to provide audio sound capability, but it would be a great addition to the show if offered as part of the fireworks display. However, please note, we may request the pyrotechnic vendor to provide a sound bed playlist synchronized to the show in which we provide to our radio/media sponsors with the goal to engage the community.

Inventory Deadline:

3. What is the latest acceptable arrival date for the fireworks inventory on-island? Should we plan for customs clearance or transport delay buffers?

GVB RESPONSE: It is not the obligation or the responsibility of the Guam Visitors Bureau to handle, execute, manage, support, accept and/or be involved in any shipment, delivery, transference and/or the procurement of fireworks for any show requested.

Furthermore, it shall be the responsibility of the vendor to obtain ample and sufficient supply/inventory of fireworks in order to meet the expectations and specifications of a desired show as requested and approved by the Guam Visitors Bureau via a task order months before the event is executed.

Storage & Inspection:

4. How many days in advance must the inventory be secured and cleared by GFD or ATF?



GVB RESPONSE: It is not the obligation or the responsibility of the Guam Visitors Bureau to obtain permitting, processing, approval and/or clearance of fireworks from any local, federal and/or government entities for firework shows executed by the vendor.

Test Demonstration:

5. Will a test firing or demo be required? If so, must it be live or recorded, and when and where should it occur?

GVB RESPONSE: No. Test firing for this RFP is not required. However, we do ask that you show a proven track record and/or sample shows executed in the past in which we can consider, review and make our evaluations as needed during the review and evaluation process of this RFP.

Setup & Teardown Windows:

6. What are the allowed set-up and strike timelines? Are overnight barge installations permitted, and what's the maximum cleanup time post-show?

GVB RESPONSE: Set up time normally takes place one day before the execution of a firework show which does not include the delivery or transfer of firework shell explosive to the site. The delivery of fireworks normally is transferred the same day of the show.

Example: Delivery of Fireworks to site location for New Years would be December 31st at 9:00AM for a show that will be executed at 12:00 Midnight January 1st.

Barge installation timing is dependent on a number of environmental factors and safety measures that must be vetted and taken into consideration when being installed and/or anchored. The vetting of ocean tide charts, climate, weather and the preservation of coral reef species all must be maintained and respected in accordance with Federal, State and Government Law.

Note: Approval and vetting of a firework location must include prior approval from all federal, local and/or government entities to include property owners as necessary in order to maintain all laws and regulations involving the execution of pyrotechnics shows.

Example: Governor Joseph Flores Memorial Park (Ypao Beach) is traditionally used as the location for New Years Fireworks display. Since the display takes place on a barge, the site location of the show is the ocean in which prior approval must be obtained and cleared by the Division of Fish and Wildlife Resources with the Department of Agriculture before the execution of the fireworks show at Ypao Beach.

Security Responsibilities:

7. Are we required to provide our own event security? If not, will GVB coordinate with GPD to assist at each site?

GVB RESPONSE: The vendor is expected to maintain and secure the fireworks blast radius zone as specified and/or determined for any show executed. With that said, the Guam Visitors Bureau shall provide, when necessary, supplemental security and/or local governmental police assistance and/or local



fire department assistance for the vendor in support of maintaining the safety and security of all patrons viewing the fireworks show.

HAGATNA SITE SPECIFIC QUESTIONS

8. If this site is used, are there access limitations or permits required? Does the single road present any safety or logistical risks?

GVB RESPONSE: Yes, there are necessary documents including event insurance documents and a letter of request that are required for the use of the treatment facility along with guidelines to follow when using the Hågatña Water treatment facility.

Note: It is the responsibility of the vendor to work in obtaining any and all necessary permitting and approval for the use of any site location to include following and adhering to all federal, state and government laws to include policies, rules and/or guidelines established by the property owner of the site/locale being used.

9. If Paseo is used, can GVB confirm the exact location for barge launch or production staging, and specify any preferred launch angle or water access points? Are there any specific tasks required of the contractor to support the source market agencies and work? If so, can you elaborate on the anticipated tasks?

GVB RESPONSE: The Guam Visitors Bureau may suggest a preferred location and/or recommended angle in order enhance the impact of the pyrotechnics experience for the audiences and patrons of the event. However, we do understand that the confirmation and/or approval of any site location is subject to the approval of the property owner, along with several federal, state and government entities. GVB cannot, and must not, make this conclusion without prior consent or approval from all entities involved.



**AMENDMENT NO. 2
GVB RFP 2025-008**

MAY 23, 2025

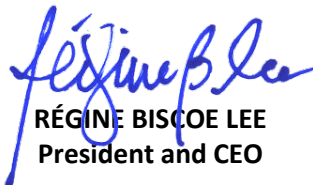
Amendment No. 2 is issued to CORRECT and REPLACE section (D) of the evaluation criteria in GVB RFP 2025-008, which will supersede section (D) in the Request for Proposal solicitation package.

This amended section will correctly reflect that the Plan of Performance, approach and strategy must include a work plan to be used to provide the services described in the Scope of Work.

- D. 40 points. Plan of Performance – Approach & Strategy.
Plan of Performance must include the Offeror's Approach and Strategy to carrying out the services sought herein. This must include but is not limited to the following:
- D.1 Proposals shall include a Work Plan that delineates the Firm's approach to be used in working with GVB to provide the services sought herein. (see Section 1: 1.1 Scope of Work).
 - D.2 The Offeror shall describe its conception of the best working relationship with GVB and other governmental agencies that would ensure the success of this project.
 - D.3 Proposed subcontractors (if any) it would engage to affect a full turn-key service.

Amendment No. 2 further extends the deadline to submit proposals:

From: 12:00 p.m. on WEDNESDAY, May 28, 2025
To: 12:00 p.m. on WEDNESDAY, June 4, 2025


RÉGINE BISCOE LEE
President and CEO

*** NOTHING FOLLOWS ***